



World Changers

Sales Director
Courtney Young



August 2026 Newsletter

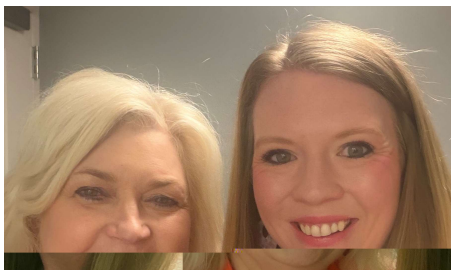
Dearest World Changer,

Happy August and new seminar year! Teresa and I celebrated at Seminar together and we had a blast. Congratulations Teresa for making the investment on all levels to go and congratulations for taking your first stage walk. I know that was very special. Events move women and create dreams. I still remember my first seminar getting cold chills as the international national and sales directors crossed the stage. A dream was birthed that day and I'm thankful my recruiter encouraged me to attend seminar.

We are working to earn our 7th Cadillac as a unit by September 30th and I believe as a team we can achieve this together. We are 61, \$600 wholesale orders or 131, \$300 wholesale orders away. Every product sold and ordered counts big towards the finish.

As a unit we have a goal to gather with 40 groups of women each month. We are as a society in an isolation epidemic. What better way to get groups of women together than trying fun skincare, laughing together and maybe even shedding a few tears together. Let's party on purpose this year to make an impact in the lives around us. Our opportunity with Mary Kay is unmatched and I pray you see you're in Mary Kay on purpose for a purpose.

Godspeed to each of you and I pray the Lord blesses you & your families abundantly,
Courtney Young



TEAM BUILDING

DIQs



Your name
here

TEAM LEADERS



Angel Dawn
Bowman

STAR TEAM BUILDERS



Anna
Harvley

SENIOR CONSULTANTS



Pam
Lewis



Cicely
Jackson



Ruth
Cockrell



Mia
Harrelson



DIQ

- 8+ Active Team Members
- ### ELITE TEAM LEADER
- 8+ Active Team Members
 - 9-13% Team Commission
 - \$50 Team Building Bonus
 - Eligible to earn the use of a car
 - Eligible to wear future Director scarf

TEAM LEADER

- 5-7 Active Team Members
- 9-13% Team Commission
- \$50 Team Building Bonus
- Eligible to go on-target for car



STAR TEAM BUILDER

- 3-4 Active Team Members
- 4-8% Team Commission
- \$50 Team Building Bonus
- Eligible to wear Red Jacket

SENIOR CONSULTANT

- 1-2 Active Team Members
- 4% Team Commission
- \$50 Team Building Bonus

Thank you for your July orders!

Deborah Holland	\$604.00
Teresa Hawkins	\$600.50
JENNILLE CARROLL	\$403.00
Jana Crosby	\$340.00
Kristen Clary	\$321.00
Cicely Jackson	\$277.50
Rebecca Greenway Edmonds	\$274.00
Mary Ham	\$259.00
Lisa Mattingly	\$259.00
Taryn Poole	\$257.00
Nancy Mills	\$253.00
Courtney Taylor	\$249.00
Renee Gaskins	\$238.00
Charmaine Scott	\$231.00
Dixie Stephens	\$229.00
Margaret Burton	\$227.00
Robin Reeves	\$227.00
Stephanie Pressley	\$226.50
Candace Kardack	\$225.40
Jamie Barnes	\$192.00
Vickie Perry	\$161.00
Stacy Gullard	\$82.60
Ariel Porter	\$82.00
Vanessa Triplett	\$81.20
Anna Harvley	\$49.00
Pamela Lewis	\$14.00
Jasmine Jones	\$11.00
Courtney Young	\$810.50



Top 10 World Changers YTD

Deborah Holland	\$1,781.00
Teresa Hawkins	\$1,201.00
Hannah Colson	\$886.00
Pamela Lewis	\$811.00
Jennille Carroll	\$806.00
Taryn Poole	\$738.00
Anna Harvley	\$756.00
Rebecca Greenway Edmonds	\$746.00
Cicely Jackson	\$717.00
Richard Ham	\$700.00

It's a Special August Celebration

Birthdays	Day	Anniversaries	Year
Pam Turner	1	JoAnn Driggers	20
Anita Gipson	2	Jamie Barnes	13
Evon Adamson	3	Rachel Crawford	3
Mia Harrelson	7	Whitney Watson	1
Ruth Cockrell	9	Nancy Mills	1
Mandy Allen	17	Gemima Chalitte	1
Amber Colon	18	Debra Austin	1
Mary Ham	23	Amber Colon	1
Lynda Nelson	23	Debra Dawson	1
Morgan Evans	24	Gail Fuller	1
Renee Gaskins	30	Kathryn McElveen	1



**Be sure to check out
our unit website**

Courtneyhyoung.com

**For training videos,
important skincare class
documents and more!**

Courtney Young

Mary Kay World Changer & Sales Director