

Thanksgiving Prayer

Dear Lord,
Today we give thanks
For our many blessings,
As we pray for those in need,
We give thanks
For our family and friends
As we pray for those who are lonely.
We give thanks for our freedoms
As we pray for those who are oppressed.
We give thanks for our good health
As we pray for those who are ill.
We give thanks for our comfort and prosperity
As we share our blessings with others.
On this day of Thanksgiving,
May the love of God enfold us,
The peace of God dwell within us
And the joy of God uplift us.
Amen

Happywishes.com

World Changers

Sales Director
Courtney Young

Winter 2025
Take Time to Restore



November 2025 Newsletter

Dearest World Changer,

Happy November and a month of Thanksgiving! Mary Kay's favorite holiday was Thanksgiving and she passed away on Thanksgiving Day back in 2001. May we not only live grateful in this month of November, but have a thanksgiving life. I'm grateful for each of you and the amazing women a part of our World Changers unit.

As a unit, we are growing to 150 consultants by December 31st and I'd love for you to join me in being apart of this growth. Women need what our opportunity has to offer and I believe it's never been more relevant than it is today. I believe Mary Kay gives women a safe, positive place to grow in community and unleash the gifts and talents God has given them and each of you. I know if each one of us pass it on to one woman, we would actually hit 200. What an impact this would make on 100 women. We are the World Changers and together I know we can impact those around us.

This year we are also focusing on star consultants. A star consultant is our most important program in Mary Kay. When a consultant is a star that means they are serving people around them or setting their business up for success to serve people around them. Being a star consultant 2nd quarter is \$1800 ws cumulatively from September 16th-December 15th. By taking an envelope, putting \$1000 at the top and subtracting down month in and out, you'll profit \$400, re-order \$600 and always be a star consultant. Congratulations Deborah Holland, Courtney Young and Grecia Lopez for already completing their second quarter star.

I love the song, "Keep Changing the World," and I'm going to post the chorus below for you to see. I believe in each of you deeply and I am here for each of you. Godspeed on an incredible October together. To all the people who are fighting for the broken All the people who keep holding on to love All the people who reaching for the lonely Keep changing the world Step up, step up, step up!
Let's change the world around us together.

Love you dearly, Courtney Young



Mary Kay Thanksgiving Dinner



The Table...

represents the support for the entire meal. This is similar to unit meetings, education, and the support you receive from your Sales Director and sister Consultants.

The Silverware and Utensils...

are the tools for successfully completing the feast. In Mary Kay, your Starter Kit, brochures, CDs, and ideas are the tools for your success!

The Turkey...

is the main event! Everything is built around the turkey. In Mary Kay, this is the Skin Care Party where everything takes place — booking, coaching, selling, and team building! The turkey must be prepared correctly and thoroughly, and in a Skin Care Party this is done by coaching the hostess and pre-profiling the guests.

The Stuffing...

is having the right attitude and having your priorities in order — God first, family second, and career third!

The Gravy...

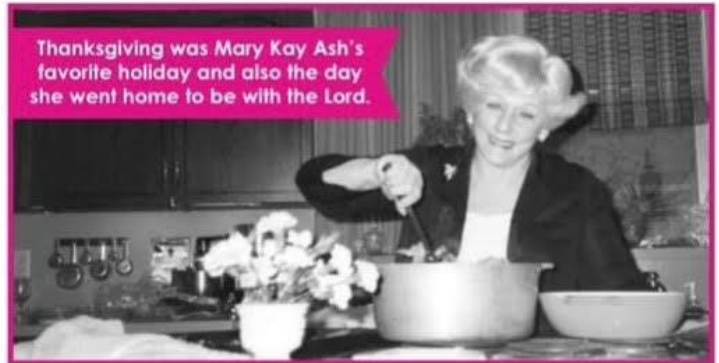
is, of course, the money and financial rewards you can earn in your Mary Kay business. The turkey must be prepared before the gravy can be made. In other words, everything comes from the Skin Care Party!

The Vegetables...

represent all of the personal growth in Mary Kay. There are a variety of personal benefits you can receive from your business. You decide which of those benefits you would like to have. You might not have tried some of the vegetables before, but you will love them. They taste great!



Thanksgiving was Mary Kay Ash's favorite holiday and also the day she went home to be with the Lord.



The Cranberry Salad...

is the tartness. It's the challenges that make you step out of your comfort zone. It gives you a new perspective that makes everything taste sweeter!

The Relishes...

are the friends you meet and cherish throughout your Mary Kay career. The variety of the relishes is plentiful! In Mary Kay you get to choose who you want to work with!

All The Choices...

on the table represent the flexibility in Mary Kay! You can take everything and have a great big plate, or you can pick and choose and have a little plate. You get to be your own boss!

The Pumpkin Pie...

Is the recognition you receive when the meal is served and enjoyed! This is the sweet taste of success for a job well done! Praise and recognition surround you. The sweet feeling you have about yourself after you have accomplished a goal is irreplaceable!

The Dirty Dishes...

Must be cleaned and put away for future meals. This is the final step, and it prepares you for the first step again — another delicious meal! Adding up the sales, filling out the Weekly Accomplishment Sheet, cleaning the mirrors and trays, and putting everything away gets you ready for the next Skin Care Party.

The Leftovers...

are the bookings leftover from your party. They are so easy to just heat up in the microwave. You don't have to do any shopping or a lot of preparation for them. The leftovers are the BEST!

The Nap...

is long awaited and much appreciated. Enjoy! You deserve it!

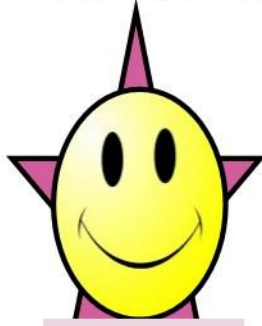
2nd Quarter STARS



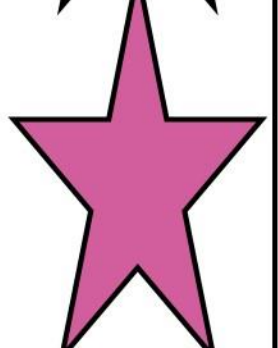
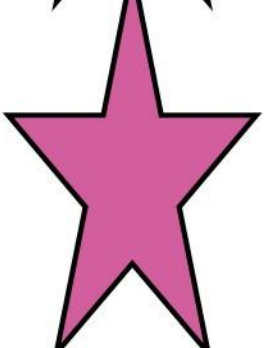
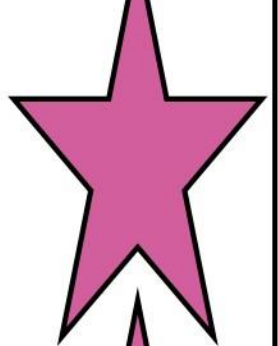
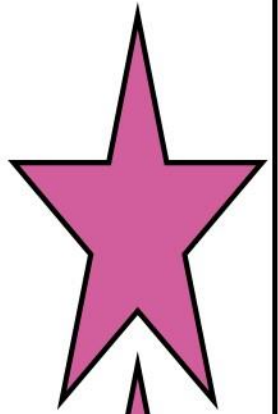
Courtney Young
Ruby Star



Grecia Lopez
Sapphire Star



Deborah Holland
Sapphire Star



TEAM BUILDING

DIQs TEAM LEADERS STAR TEAM BUILDERS



Your name here



Your name here



Angel Dawn Bowman



Mia Harrelson



Anna Harvley



Cicely Jackson

SENIOR CONSULTANTS



Jana Tuttle Crosby



Rebecca Edmonds



Stephanie Pressley



Charmaine Scott



DIQ

- 8+ Active Team Members
- 9-13% Team Commission
- \$50 Team Building Bonus
- Eligible to earn the use of a car
- Eligible to wear future Director scarf

TEAM LEADER

- 5-7 Active Team Members
- 9-13% Team Commission
- \$50 Team Building Bonus
- Eligible to go on-target for car

STAR TEAM BUILDER

- 3-4 Active Team Members
- 4-8% Team Commission
- \$50 Team Building Bonus
- Eligible to wear Red Jacket

SENIOR CONSULTANT

- 1-2 Active Team Members
- 4% Team Commission
- \$50 Team Building Bonus



Thank you for your October orders!

Grecia Lopez	\$1804.50
Deborah Holland	\$970.00
Teresa Hawkins	\$759.00
Cicely Jackson	\$634.00
Pamela Lewis	\$604.00
Mia Harrelson	\$418.00
Christy Mooneyhan	\$407.50
Richard Ham	\$313.00
Ruth Cockrell	\$304.00
Marie Hightower	\$304.00
JoAnne Creel	\$303.00
Dixie Stephens	\$303.00
Renee Gaskins	\$301.00
Rachel Crawford	\$300.00
Charmaine Scott	\$297.00
Celene McBride	\$293.00
Evelyn Ratterree	\$290.50
Tabatha Shiver	\$282.00
Anita Gipson	\$262.00
Jamie Thompson	\$258.00
Irma Portillo	\$249.00
Lynn Dara	\$240.00
Elizabeth Ranges	\$236.00
Kristie Hilton	\$235.00
Erin Haynes	\$234.75
Rebecca Edens	\$231.00
Rebecca Greenway Edmonds	\$230.00
Megan Marshall	\$230.00
Jacqueline Coleman-Potts	\$229.00
Mary Ham	\$229.00
Taryn Poole	\$229.00
Laura Moyer	\$228.25
Kathy Boss	\$227.50
Anna Harvley	\$226.00
Caryl Nicholas	\$225.50
Debbie Dockery	\$225.25

Carie Anfinson	\$225.00
Evelyn McLarty	\$225.00
Norine Roberts	\$225.00
Margaret Burton	\$136.00
Candy Kardack	\$112.00
Nancy Mills	\$102.00
Amy Lynch	\$94.00
Alane Mills	\$87.00
Alisha Nathaniel	\$38.00
Whitney Watson	\$36.00
Vickie Perry	\$18.00
Courtney Young	\$3176.00



Top 10 World Changers YTD

Mia Harrelson	\$11,754.00
Deborah Holland	\$9,134.00
Teresa Hawkins	\$9,036.00
Pamela Lewis	\$5,522.00
Grecia Lopez	\$4,359.50
Cicely Jackson	\$3,642.00
Gayle Morgan	\$2,661.00
Ruth Cockrell	\$2,605.00
Anita Gipson	\$2,596.00
Celene McBride	\$2,488.00

Congratulations 1st Quarter Star Consultants



Courtney Young



Mia Harrelson



Teresa Hawkins



Deborah Holland

September and October Power Up Consistency



Deborah Holland



Teresa Hawkins



Pam Lewis



Cicely Jackson



Courtney Young

November



2025

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						1
2	3 6:30p EST: Celebration Zoom	4	5	6 6:30p EST: Appreciation Night & Pampering @ American Patriot in Camden	7	8
9	10	11 6:30p EST: Appreciation Night & new winter products via Zoom	12	13	14	15
16	17	18 6:30p EST: Appreciation Night & new winter products via Zoom	19	20 6:30p EST: Appreciation Night & Pampering @ American Patriot in Camden	21	22
23	24	25 6:30p EST: Appreciation Night & new winter products via Zoom	26	27 <i>Happy Thanksgiving</i>	28	29
30 Pink Weekend						Pink Weekend

Legacy Launch of the *classic*

GEN-X PROGRAM!

The Zip Code & GenX Program reunite again ... a daily focus with a monthly result.

THREE LEVELS



45 faces
15 career chats
\$1600 wholesale
2 new team members



30 faces
10 career chats
\$1000 wholesale
1 new team member



15 faces
5 career chats
\$650 wholesale

Be a part of the Next Generation of leaders in the Epic Family!
The Epic Family invites you to step into the programs that built
the Epic Family.

Consistency is key!



WHAT COUNTS AS A FACE?

A "non in-person" face counts as long as the next full circle step is taken: a purchase is made, an appointment is booked or a guest/career chat is scheduled.

WHAT COUNTS AS A CAREER CHAT?

Marketing shared, quality follow up conversation with an ask

Legacy Launch of the *classic*

GEN-X PROGRAM!

Faces

1. _____	16. _____	31. _____
2. _____	17. _____	32. _____
3. _____	18. _____	33. _____
4. _____	19. _____	34. _____
5. _____	20. _____	35. _____
6. _____	21. _____	36. _____
7. _____	22. _____	37. _____
8. _____	23. _____	38. _____
9. _____	24. _____	39. _____
10. _____	25. _____	40. _____
11. _____	26. _____	41. _____
12. _____	27. _____	42. _____
13. _____	28. _____	43. _____
14. _____	29. _____	44. _____
15. _____	30. _____	45. _____

Career Chats

1. _____	6. _____	11. _____
2. _____	7. _____	12. _____
3. _____	8. _____	13. _____
4. _____	9. _____	14. _____
5. _____	10. _____	15. _____

Hydra Facial

SKIN CYCLING



Consult with your Beauty Consultant for advice on the options best for you

Day 1 Exfoliating Options

Radiance Glycolic Peel (AHA)
Microdermabrasion Set
Exfoliating Powder

Day 3 & 4 Restore, Nourish & Detox Options

Bio-Cellulose Mask
Moisture Renewal Mask
Nourishing Oil (almond, sesame, olive oil)
Charcoal Mask to detox

Everyday Serum Options (*After 8 Week Retinization process)

HA + Cermide Booster
Vitamin C + Resveratrol Booster
Vitamin C + E Serum
Tone Correcting Serum
Pore Minimizer
Repair Lifting Serum

Hydra Facial

SKIN CYCLING PRODUCTS

for next-level, skin-deep beauty

level 1

Choose one skin care set



\$132
~~\$116~~

TimeWise Set
Counts as 2 sets



\$256
~~\$215~~

TimeWise Repair Set
Counts as 4 sets

level 2

HydraFacial Treatments

\$58



Microdermabrasion Set

\$68



Radiance Glycolic Peel

\$52



Moisture Renewing Gel Mask **Charcoal Mask**

\$58



Eye Makeup Remover **TimeWise Eye Cream**

level 3

Clinical Solutions Dermo-Cosmetics

Retinol 0.3
\$70



Dynamic Wrinkle Limiter
\$58



Cadillac
\$399

Choose any 8 sets & receive the Travel-Roll-Up Bag for FREE!



Queen
\$299

Choose any 6 sets & receive the Travel-Roll-Up Bag for FREE!

Princess
\$199

Choose any 4 sets

It's a Special November Celebration

Birthdays	Day	Anniversaries	Year
Marcella DeBose	1	Dixie Stephens	21
Evelyn McLarty	8	Susan Wallace	13
Shekeita Jones	12	Carol Bowling	7
BEVERLY RAY-DOWEY	13	Ariel Porter	4
Shauni Fortner	15	Norine Roberts	3
Erica Johnson	18	Marcella DeBose	2
Gayle Morgan	21	Anifie Sainvil	1
Anifie Sainvil	22		
Angel Bowman	24		
Vanessa Triplett	26		
Gail Fuller	28		
Jacqueline Lashley	28		
Alyson Stevenson	28		



Be sure to check out
our unit website

Courtneyyoung.com

For training videos,
important skincare class
documents and more!

Courtney Young

Mary Kay World Changer & Sales Director